

CHAMBER

Chat

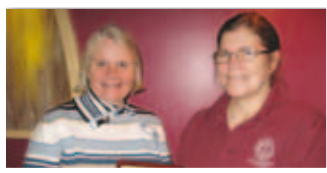


March 2013

A monthly publication of the Gettysburg Adams Chamber of Commerce



—INSIDE—



2 Member News
Member Headlines



12-13 Member Spotlight



17 Calendar of Events

Also: President's Message, Updates & More!

Celebrating the 15th Year of the Environmental Stewardship Award

The Environmental Stewardship Award was given to the Adams Rescue Mission (ARM) on February 14, at the General Membership Breakfast held at Hoffman Homes for Youth. The purpose of the award is to recognize organizations for the measures they take to preserve and protect the environmental resources of Adams County.

The ARM has provided free recycling services to Adams County for the past 40 years, and curbside pickup for 12 years. They are currently the only drop off point that is approved by the Department of Environmental Protection (DEP) in Adams County.

They have conducted several township round-ups in 2012 and have more scheduled for 2013.

The ARM started an Electronics Recycling Collection point for the county in September 2010, and has recycled 220.02 tons of e-waste electronics, and work with a company called e-Loop, LLC. It's estimated that in Pennsylvania, 29.2 million pounds of e-waste was diverted



From left: Stacey Green, Marty Qually, Randy Phiel, Jim Martin, Dan Moul, Jim Staub, Bruce Dietrick, Scot Pitzer, Charlie Bennett, and Carrie Stuart.

from landfills, and e-Loop has collected 5 million pounds of that. The facility will accept a wide variety of electronics for FREE including: televisions, desktop and laptop computers, monitors and printers, stereos, toasters, coffee makers, etc.

Congratulations to the Adams Rescue Mission for continuing efforts on proper recycling standards and helping to keep Adams County and Pennsylvania a better place to live.



SUNDAY, APRIL 7, 2013

in the Ballroom of the Eisenhower Hotel

2634 Emmitsburg Road, Gettysburg • 2-5pm

www.tasteofgettysburg.com • 717.334.8151

See Ticket Order Form on Page 11

The Gettysburg Adams Chamber of Commerce supports the Adams County area by promoting diverse economic opportunities through advocacy, networking and information.

New Members

—2013 BOARD OF DIRECTORS—

***Stacey Green, Board Chair**

Biggerstaff's Catering

***Duane Kanagy, Vice Chair**

Adams Electric Cooperative, Inc.

***Carl E. Frantz, Secretary**

Carl E. Frantz, Inc.

***S. Gregory Allen, Treasurer**

Graphcom, Inc.

***Mary Bottorf**

***Darlene A. Brown**

Adams County Housing Authority/Pennsylvania Interfaith Community Programs, Inc.

***Dave Campbell**

Susquehanna Bank

Emried Cole

Lutheran Theological Seminary at Gettysburg

Norris Flowers

Gettysburg Convention & Visitors Bureau

Ryan Fox

Financial Consulate, Inc.

William G. Hanne

Borough of Arendtsville

Bryan Johnson

Country Inn & Suites By Carlson

Katie Lawhon

Gettysburg National Military Park

Pete Martin

Sharrah Design Group, Inc.

Steve Rice

Steve Rice, P.C.

Matt Sheads

Hockley & O'Donnell Insurance Agency

***Carrie S. Stuart, President**

Gettysburg Adams Chamber of Commerce

Brad Slinkman
Alarm Company of Pennsylvania

141 W. Main St.

Westminster, MD 21157

443.865.1935

Brad@westminstersecuritycoinc.com

www.westminstersecuritycoinc.com

Contractors/Residential Services----

Security/Fire Systems

Did you **KNOW?**

As a member of the Gettysburg Adams Chamber of Commerce, you have access to ribbon cutting services to help you celebrate renovations, expansions, open houses or even anniversaries. We provide you with a ribbon, scissors, a photographer and can assist with invitations to VIPs in the Adams County community. We can also arrange publicity in the local newspapers. If you are interested in more details, please contact Jennifer McCleaf at 717.334.8151 or jenniferm@gettysburg-chamber.org.

There are a number of member benefits that your business/organization can utilize as a member of the Gettysburg Adams Chamber of Commerce. We will highlight one benefit in future editions of the *Chamber Chat*.

For details about this benefit or any others, please contact Jennifer McCleaf by calling 717.334.8151 or emailing jenniferm@gettysburg-chamber.org

**Denotes Executive Committee member*

—CHAMBER STAFF—

Jennifer McCleaf

Membership/Events Director

jenniferm@gettysburg-chamber.org

Edith Waldron

Operations Assistant

edithw@gettysburg-chamber.org

Stephanie Mummert

Marketing Assistant

stephm@gettysburg-chamber.org

18 Carlisle St., Ste. 203 | Gettysburg, PA 17325

717.334.8151 | FAX 717.334.3368

info@gettysburg-chamber.org

www.gettysburg-chamber.org

Office Hours

Monday-Friday, 9am-5pm



From the Desk of... the Chamber President



As most of you know, the Chamber has partnered with Junior Achievement (JA) to help promote their **Our Community** curriculum to the school districts in Adams County. This program explores the interdependent roles of workers in a community, the work they perform and how communities work. What's great is that JA has taken the time to understand the state requirements and has incorporated them into the program to help teachers meet those goals.

So, what is the Chamber's role in this partnership? We have helped the JA representatives make connections with all six school districts in Adams County to explain the program and determine their interest. Gettysburg Area School District is implementing the program this spring in all nine of their second grade classes and Upper Adams School District will be start the program in the fall of the next school year. Several others are considering including it in the next school year.

Additionally, the Chamber has asked that members consider making a contribution to JA to help cover the

costs of administration of the programs here and the costs for background checks and materials.

What I would like to ask you to consider now, is serving as a volunteer in the classrooms to deliver the program. Volunteers are asked to participate in a training session that will be held in the Chamber office and to be able to commit to five 45-minute sessions of classroom time with the students. What's great about this opportunity is that you are paired with a teacher and you work out the volunteer schedule based on your needs. Please contact me at carrie@gettysburg-chamber.org, if this is something you would enjoy doing at either Gettysburg or Biglerville elementary schools, or if you have any questions about the curriculum. No specific skill sets are required to volunteer and all materials are provided to you.

Thank you for helping us bridge the gap between what the students learn in school and what they see in their communities.

Carrie S. Stuart

Membership Renewals

The Chamber would like to thank the following businesses for continuing their commitment to the Gettysburg Adams Chamber of Commerce and the Gettysburg/Adams community:

Adams County Auto Supply Co.	Fairfield Area School District	Miller Enterprises T/A MacDonald Cleaning Co.
Adams County Habitat for Humanity	Flatbush Golf Course	Mr. G's Ice Cream
Adams Oral Surgery, Inc.	Gary E. Redding Mason Contractor	New Oxford Mechanical Services & Adams County Truck Repair
AFLAC	Gettysburg KOA Kampground	Pabody Insurance Agency
Artillery Ridge Enterprises	Gettysburg Pediatrics	Picture This Portraits & Special Events
Baltimore Street Retreat Gift Shop	Golden Living Center - Gettysburg	The Pike Restaurant and Lounge
Bear Mountain Orchards	Grim, Jake & Jane	PNC Bank
Beauchat, Sandra	Mason-Dixon Endodontics, PC	Preferred HealthStaff, Inc.
C.D. Cain Auto Parts, Inc.	Hartman & Yannetti	Project Gettysburg/Leon
C.S. Davidson, Inc. Consulting	Health Tech Cleaning Systems, Inc.	The Pub & Restaurant
Civil Engineers	Heritage Assembly of God Church	Schmuck Lumber Company, Inc.
Capital Blue Cross	Indian Springs Farm	TimBar Packaging and Display
Coldwell Banker Bigham, Realtors	Keystone Fur Dressing, Inc.	Wide Open Communications
Comfort Suites	Littlestown Veterinary Hospital	
DL3 Systems, LLC	Lutheran Theological Seminary at Gettysburg	
Eisenhower Hotel & Conference Center	M & T Bank	

Member News



Smith Elliott Kearns & Company, LLC (SEK&Co) is pleased to announce that Jodi M. Blair, CPA, has been elected as an Associate Member of the Firm. Jodi's primary focus is providing clients with accounting and tax services in estate, fiduciary tax compliance and probate administration. She has successfully completed the necessary education and examination requirements of the National Institute for Excellence in Professional Education, LLC and is distinguished as a Certified Specialist in Estate Planning.

Cross Keys Village - The Brethren Home Community announces that Karen Sunbury, Director of Nursing, has passed her exam for Certified Nursing Director in Long Term Care. The exam was given by the Pennsylvania Association of Directors of Nursing Administration, or PADONA. Sunbury previously had completed two other PADONA courses on the path to her certification. Sunbury has been Director of Nursing at Cross Keys Village since 2009, and has been a team member in nursing for nearly 28 years.



Smith Elliott Kearns & Company, LLC (SEK&Co) is pleased to announce that Steven D. Lubart, CPA, has been elected as an Associate Member of the Firm. Steve works with individuals and small businesses assisting them with accounting, consulting and tax services as well as QuickBooks consultation. His industry specialties include: retail, healthcare, hospitality and construction. Steve is a member in good standing of the AICPA and the Pennsylvania Institute of Certified Public Accountants (PICPA).

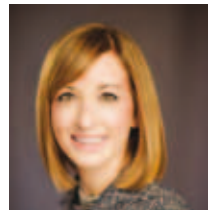


The Lodges at Gettysburg was selected as a winner of the 2013 Bride's Choice Awards. The annual awards program recognizes the top 5 percent of wedding professionals in the *WeddingWire* network, who demonstrate excellence in quality, service, responsiveness and professionalism. Their selection as a Bride's Choice Award winner was based on the positive experiences expressed by past clients on the network. For information on The Lodges, visit www.thelodgesatgettysburg.com or call 717.642.2500.



Smith Elliott Kearns & Company, LLC (SEK&Co) is pleased to announce that Timothy E. Peters, CPA, has been elected as an Associate Member of the Firm. Mr. Peters' focus is on providing auditing and accounting services to entities in the nonprofit, governmental, construction, manufacturing, agriculture, and healthcare industries. Tim also assists the firm's broker/dealer and registered investment advisor (RIA) clients in meeting examination and filing requirements of the Securities and Exchange Commission.

Stock and Leader, LLP, proudly announces that Brooke Erin Doman Say, Esquire, has become a Partner in the firm. After graduating from The Dickinson School of Law of the Pennsylvania State University, Ms. Say joined the firm as an associate. She was named a partner in January 2013. As an associate, Brooke pioneered the Stock and Leader Special Education Series, which addresses the latest topics in Special Education law and is presented to school district professionals.



Fly Frontier to Denver and the West.

Nonstop flights resume April 22nd.



HIA
Harrisburg International Airport

www.flyFrontier.com

Member News



The HACC Foundation, a non-profit organization that works to raise private contributions in support of HACC, Central Pennsylvania's Community College, has appointed new board members for three-year terms

ending June 30, 2015. The new board members are: Oralia Garcia Dominic, Ph.D. (Harrisburg Campus), Gary Laabs (Gettysburg Campus), Kristin Scofield (Harrisburg Campus), Richard Scott (Lebanon Campus), Randy Sibert (Harrisburg Campus), and Stephen Staman (Lancaster Campus).

Hollabaugh Bros. Inc. Fruit Farm & Market took first place at the Pennsylvania Farm Show for their Farm Market Display, as well as Best of Show for their gift box of assorted apples and pears, firsts for bushels of Golds, Fuji, Nittany, and more, along with many other awards. They are VERY proud to also share that their apple bread that you've come to love got first place! Congratulations!



Smith Elliott Kearns & Company, LLC (SEK&Co) is pleased to announce that Craig E. Witmer, CPA, CGFM, has been elected as an Associate Member of the Firm. He specializes in providing audit services to governmental clients including: school districts, community colleges, boroughs, and other municipalities. Craig earned the Certified Governmental Financial Manager (CGFM) designation in 2006, completing the requirements set by the Association of Government Accountants.



Alex Chiaruttini, Partner and Environmental Attorney at Stock and Leader, LLP has been appointed to the Pennsylvania Department of Environmental Protection (DEP) Sewage Advisory Committee. Attorney Chiaruttini was selected to serve a two-year term on the Committee upon recommendation of the Pennsylvania Bar Association Board of Governors. Alex provides a wide range of specialized representation to the real estate development and building industry on many issues.

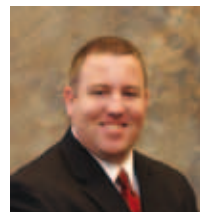


Lutheran Home Care & Hospice recently presented its 2012 Karen A. Rohaly Award to Pat Thompson, Home Health Aide and Office Coordinator in its Westminster, MD office. The Award was established after the death of LHCH's first administrator, Karen Rohaly. This award is presented annually to the employee who best upholds the ideals set by the work of Ms. Rohaly. Pat has been employed by Lutheran Home Care & Hospice since September 2003.



Terry J. Shade, CEO, Lutheran Home Care & Hospice (L), presents Lutheran Home Care & Hospice's Karen A. Rohaly Award to Pat Thompson.

The Members of Smith Elliott Kearns & Company, LLC (SEK&Co), are pleased to announce Michael E. Kipe, CPA, David E. St. Clair, CPA and Kevin B. Stouffer, CPA were recently promoted to the position of Manager with the firm. Mr. Kipe's experience includes: providing and leading audit engagements for various industries. Mr.



Michael Kipe



David St. Clair

TIP OF THE MONTH

Tax season is upon us and your ever handy smart phone can help to take some of the pressure off you this year!

With the help of CNN Money we are going to help you go from organizing to tracking your refund in four easy steps!

Step 1 – Get Organized with Shoeboxed
 Instead of stuffing receipts in a shoebox throughout the year, you can simply take photos of them and store them in an online account using the "Shoeboxed" app. Once receipts are downloaded, they are sorted by date and archived into spending. You can then search for specific expenses and when claiming deductions at tax time.

Step 2 – Find Credits with EITC Finder
 Considering that we dole out an average of 29% of our income in taxes to Uncle Sam, you don't want to miss out on a single credit -- especially one that could result in a lucrative payout. The Earned Income Tax Credit, which gives up to \$5,700 to workers earning income under \$49,000, is one of the most commonly overlooked credits. The IRS estimates that one in five qualified taxpayers overlook this credit, even though it could put a lot of extra money their pockets.

Step 3 – Time to file with H&R Block At Home 1040EZ
 When you finally have everything organized, you can file your taxes straight to the IRS without going to a preparer or even using a computer. Just take a photo of your W-2 with your smartphone, and your data will be uploaded into the application. You then simply review the form, enter some basic information about yourself and you're ready to e-file. The app is designed for simple returns involving a 1040EZ form, so it's perfect if you're single with income of less than \$80,000 or married with a combined income of less than \$100,000. But the app won't work if you have a more complicated return -- meaning your income exceeds these amounts, you have dependents or you own real estate, for example.

Step 4 – Track your refund with IRS2go
 You're done the painful part, now you just have to wait for your refund to arrive. If you get antsy, download the IRS's free app, IRS2go, to see if the IRS received and processed your return. If it has, the app will tell you when you should expect to receive your check.

Questions? Please feel free to reach out to me directly:
Mark Morrett
 Sprint Business Consultant
 Mark.Morrett@sprint.net • (717) 841-4100

Member News



Kevin Stouffer

St. Clair's primary focus is providing tax and accounting services to small business clients. Mr. Stouffer specializes in providing audit services to governmental clients and other municipalities.

Matthew Quinn, Founder and President of **Quinn Flags**, started the flag business as a mail order and internet based distribution center in 1994, and it has now flourished into one of the largest flag manufacturing companies in the United States. They're excited to announce they have completed their move to a new location that is 3 times the size of the previous factory, located at 581 West Chestnut Street in Hanover, PA! Visit www.quinnflags.com to view all of their products or call 800.353.2468.



The **Gettysburg Foundation** is pleased to announce that the Pennsylvania Moose Association will present a check for \$25,000 to the Gettysburg Foundation for the rehabilitation of the Pennsylvania Memorial. The Pennsylvania Memorial is approximately 100 feet tall and was dedicated in 1910. The memorial has a large dome supported by four archways, each flanked by columns. The "Goddess of Victory and Peace" sits atop of the monument. This bronze statue, weighing 7,500 pounds was sculpted by Samuel Murray of Philadelphia and was cast from bronze taken from a melted down cannon that was used during the Civil War.

Community News



Gary Lowenthal, co-founder and former CEO of The Boyds Collection Ltd., will present, "The Ten Secrets of the Secret Society of Entrepreneurs," at the **Gettysburg Campus of HACC** on March 7, from

11:30-1pm in the Robert C. Hoffman Community Room. A light lunch will be served. The event is sponsored by the campus Phi Beta Lambda chapter and is free and open to the community. Please register by March 5, at www.hacc.edu/Gettysburg under the link Gettysburg Campus News.

The Annual **Gettysburg Optimist** Oyster and Shrimp Feed has been scheduled for March 9, from noon-3pm. This year the popular event moves to the **1863 Inn of Gettysburg**, located at 516 Baltimore Street, in Gettysburg. The annual All U Can Eat Oyster & Shrimp Feed includes: oysters (raw, steamed, stewed, and fried), steamed shrimp, ham, steak fries, beverage, and dessert for a donation of \$30 per person!



The **Gettysburg Foundation** and the Friends of Gettysburg will host a full-day program consisting of a half-day indoor seminar and a half-day battlefield tour with Licensed Battlefield Guide Stuart Dempsey, on March 16 and March 23, at 9am. The seminar and tour title is

"These Men are No Cowards: The 11th Army Corps on July 1," and will be held in the Ford Education Center, located at the GNMP Museum and Visitor Center. For more information or to register, call 717.339.2148.

Healthy Adams County and Partners will be presenting a free screening of "Escape Fire: The Fight to Rescue American Healthcare," on March 19, at the Majestic Theatre. Called 'An Inconvenient Truth' for the healthcare debate, the film follows dramatic human stories, as well as leaders fighting to transform healthcare at the highest levels of medicine, industry, government, and even the U.S. military. There will be a reception 6:30-7pm, followed by the screening at 7pm. Call 717.337.8200 to reserve your free tickets.



A \$5 jewelry and accessory sale, Masquerade™, Experience the Frenzy, will be held March 21, from 7am-7pm, and March 22, from 7am-4pm, at the **Gettysburg Hospital**, in

Community Room A. Parking is available at the main entrance parking lot only. Free valet service is also available. Cash, checks, and credit cards are accepted, as well as payroll deductions. This event is sponsored by the Gettysburg Hospital Auxiliary and all proceeds will benefit them.

Community News



Strawberry Hill Nature Preserve is hosting an opportunity for the public to participate in Fly Casting with Custom Tied on March 23, from 10am–3pm at the Preserve.

George Hammond, licensed Pennsylvania Fishing Guide, will help participants get to know the fly rod, entomology, fly selection, and casting techniques in the morning. After a brown bag lunch, everyone can try out their new skills. \$39 for Members, \$49 for Non-members.

Strawberry Hill Nature Preserve invites the public to experience animal tracking from 1–2:30pm on March 23, at the Preserve. Do you want to be able to identify those mysterious creatures that prowl your back yard at night? Ever wonder what those unidentifiable noises are that you hear outside of your window? Come to learn all about identifying animals by the tracks that they make and the signs they leave behind! Pre-registration preferred. Call 717.642.5840 or email info@strawberryhill.org. \$5 for Members, \$8 for Non-members.



Strawberry Hill Nature Preserve invites the public to attend a Full Moon Owl Prowl on March 27, from 7-8:30pm. Walk softly and carry a good flashlight – even though you

won't need it with a full March moon! We will quietly explore the Preserve on a winter's evening listening carefully for the sounds of owls. We will also learn a bit about these mysterious feathered friends and just why they're calling at this time of year. Pre-registration preferred. \$5 for Members, \$8 for Non-members.

"Managing on Purpose" is a comprehensive series of "must have" lessons that all managers and supervisors in an organization should learn. It is taught in nine training sessions over a twelve month period at the **Manufacturers' Association of South Central Pennsylvania**, 160 Roosevelt Ave., Ste. 400, York, PA. The first three sessions are:



- April 4 - Session One: 2:30-4pm - Need for Purposeful Management-4-5:30pm - Management In Perspective;
- May 29 - Session Two: 2:30-4pm - Assessing Management's Value -4-5:30 pm - The Myth of Multi-Tasking;
- June 26 - Session Three: 2:30-4pm - A Manager's Radar-4-5:30 pm - Determining Priorities. Register by March 25. Cost: \$160 member, \$201 non-member. Call 717.843.3891.



The Adams Rescue Mission is holding their 1st Annual Zumbathon Fundraiser on April 13, from 9am-Noon at the **Gettysburg College Gymnasium**. The cost to participate is \$20 in advance, \$25 at the door. The fundraiser will feature three hours of Zumba with local guest instructors, free snacks and water. Participants will receive a "blessing bag" with coupons and goodies. Visit www.adamsrescuemission.org on the events page to pre-register or call Heidi at 717.334.7502.

Belco Community Credit Union will host its Annual Meeting & Membership Gala on April 13, beginning



at 5:15pm at the Radisson Penn Harris Hotel & Convention Center in Camp Hill. The theme for this year's event is "Spring Training." Tickets are \$25, and will go on sale at all Belco branches in February. Ticket includes: cocktail hour, dinner, official meeting, live entertainment, door prizes and a complimentary gift to all guests and music by "The John King Dance Band."

Business Women's Forum

LEAD. INFLUENCE. DISCOVER.

Business Women's Forum is the most powerful day of professional development for women in Central PA. Discover what hundreds of influential women across Central Pennsylvania have already realized.

Wednesday, April 24, 2013

8am-4pm, at the Radisson Hotel Harrisburg
1150 Camp Hill Bypass, Camp Hill, PA 17011

Keynote Speaker:

Kimbery K. Schaller
Executive Vice President
Hershey Entertainment & Resorts Co.

She's the first female Vice President in the company's history.



Conference Hosted By: Greater Carlisle Area Chamber of Commerce, and West Shore Chamber of Commerce. In partnership with the following Chambers of Commerce: Gettysburg Adams Area, Greater Chambersburg, Mechanicsburg Area, Shippensburg Area, and York County Economic Alliance.



16th Annual Golf Benefit



Monday, June 10, 2013

Hanover Country Club • 12:30 Shotgun Start

Your participation and support for our children in care is greatly appreciated

For questions concerning this event, please contact the Development Office (717) 359-7148 x 1404 or astanley@hoffmanhomes.com

www.hoffmanhomes.com

Last year was a sold out event! Sign up soon as space is limited to the first 144 players.



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1st Annual ZUMBATHON

ADAMS RESCUE MISSION



April 13

9 am— 12 noon

Gettysburg College Ballroom

\$20 to Pre- Register Online or with the form below
\$25 to Register at the door



Participants raising \$100 or more will receive an event T-Shirt, and those raising \$500 or more will qualify for an additional prize.

Collect sponsors before the event by downloading the fundraising packet.

The first 200 participants will receive a 'Blessing Bag'

Water and snacks will be provided



Registration Form

Name _____

Address _____

Phone _____

Email _____

You can also register online at

www.adamsrescuemission.org

All the forms you need to start fundraising are on that site.

Please send registration form and payment to :
Adams Rescue Mission ATTN: Zumbathon
2515 York Road, Gettysburg PA 17325

717-334-7502



Make Checks
Payable to :
ARM or Adams
Rescue Mission



Program Updates



Spend the afternoon indulging your culinary cravings (and support a good cause) as you take part in the tastiest event of the season featuring your old, new and soon-to-be favorite establishments! We are excited for the return of the **Taste of the Town** on Sunday, April 7, 2013 from 2-5 pm. Foodies will enjoy samplings from caterers, bakeries, specialty shops, wineries, restaurants and possibly breweries - all in one afternoon for one price. Come prepared to please your appetite and get your nosh on! The **Eisenhower Hotel** is the site of this epicurean adventure and offers plenty of space (so bring your friends) and free parking. Adult tickets are just \$25 in advance, and can be purchased through the Chamber office, or \$30 at the door.

The **Awards Team** will be seeking nominations for the 2013 Educator of the Year Award. Nomination forms are available on the Chamber's website-www.gettysburg-chamber.org—under the News & Programs tab at the top. The deadline for submission is April 16. The recipient will be announced at the General Membership Breakfast on May 16, at The Lodges at Gettysburg.

The **Membership Council** hosted another successful orientation on February 6. Special thanks to: **SCCAP Cafe** for a delicious lunch and **DL3 Systems** for technology support. If you want to learn how to maximize your membership to make new business connections, market your business and get involved, then join us on June 5 for the next program. The orientation is open to everyone; new employees, new businesses, new members or anyone that needs a refresher!



The Chamber's Golf Outing, sponsored by **Adams Electric Cooperative, Inc.**, is a great opportunity to entertain clients, reward top employees, build business relations with other participants and spend a beautiful day out of the office.

We promise that you'll have a wonderful afternoon - from fun contests on the course to a delicious NY Strip Steak dinner and plenty of prizes. Join us this year on June 6, at **The Bridges Golf Club**, 6729 York Road in Abbottstown. For a registration form or additional details, call 334.8151 or e-mail jenniferm@gettysburg-chamber.org.

SAVE THE DATE

Economic GENERAL MEMBERSHIP BREAKFAST

Thursday, April 11, 2013

in the Nicarry Meetinghouse at Cross Keys Village - The Brethren Home Community

**Registration begins at 7am
Program begins at 7:30am**

Tim Maurer, CFP®, Vice President, Financial Consulate & Co-author of *The Ultimate Financial Plan* will be speaking on the topic:
"Integrating Global And National Economics Into Your Personal Economy"

The Small Business Person of the Year Award will be Presented.



SAVE PAPER & POSTAGE TODAY...

Have the Chamber Chat sent to you electronically!

Email Stephanie Mummert at stephm@gettysburg-chamber.org or call 717.334.8151 to sign up for the electronic newsletter.

Community Partners

GARMA Board of Directors Elected

by Walt Tuchalski, Member, Gettysburg Area Retail Merchants' Association



Gettysburg Area Retail Merchants Association

The Gettysburg Area Retail Merchants' Association mission is to help create, promote, advertise, and represent the better business interest of the membership of the organization.

The Association is a non-profit corporation recognized by the Commonwealth of Pennsylvania. GARMA is a consortium of local members that believe healthy businesses create a healthy local economy for the benefit of the entire community. The membership includes retail stores, restaurants, financial institutions, local media, utilities, attractions, professionals, service providers, accommodations, and non-profit organizations.

GARMA is governed by a Board of nine Directors elected from the general membership. The Board elects officers to lead the group annually in January. 2013 Officers are: President Leonard Loski, Princess Publications, Inc.; Vice-President Jennifer Millheim, Gettysburg Hotel, and Treasurer Ruth Dunlap, Dunlap's Restaurant & Bakery. Board members include Stacy Fox, Gettysburg Convention and Visitors Bureau, Kathy Gilbert, Gettysburg Day Spa, Stephanie Lightner, Gettysburg Gift Center, Ron Routson, The Merchandiser, Susan Trostle, T&S Clothing and Gifts, and Walt Tuchalski, Fox Sports 1320 WGET and Great Country 107.7 WGTy Radio.

GARMA grew to 97 members in 2012. That's a 38% increase in membership over 2011 and a 94% increase in membership since 2010. Membership is open to businesses, professionals and non-profits trading in the area within five miles around Gettysburg. You can learn more about membership by contacting, Walt Tuchalski at 717.309.2482 or wtuchalski@foxsports1320.com, or visit www.gettysburgretailmerchants.com.

You can also visit our website for a complete list of GARMA members, their location and contact information, and a link to their own websites when available. You will also find an interactive map and events calendar for the Gettysburg trading area on the site. On behalf of GARMA's membership, thank you for your support and for doing business with us in the entire Gettysburg area market.

BEP Program Updates



Ken Miller of Integrity Bank, headquartered in Camp Hill, is shown making the donation to Carrie Stuart and Edith Waldron of the ACEEF.

The Adams County Economic Education Foundation is recognized by the state as a Department of Revenue's Educational Improvement Organization through the innovative educational programs provided to the Adams County high schools. The programs that are included are the Adams County Career Fair and the Mentor Program. Several local business's have made generous contributions to the Foundation and received the Education Income Tax Credit (EITC). Contact your tax advisor to see if your business can benefit from this program.

The ACEEF has also received a generous EITC approved donations this fiscal year from:



York Water Company



Weis Markets

Thank you to these companies for supporting the youth in our area through these educational programs!



NEED WATER OR COFFEE?

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*is proud to be Adams County's only
Certified Green Restaurant® by
The Green Restaurant Association™*

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www.gettysburgeddies.com

Something for Everyone!



Fresh Steak Cut In House Daily, as well as a full dinner menu including pasta, chicken and seafood dishes.

We also feature a wide variety of homemade soups, appetizers, salad sensations, sandwiches and burgers.

presented by:



SUNDAY, APRIL 7, 2013

in the Ballroom of the Eisenhower Hotel

2634 Emmitsburg Road, Gettysburg • 2-5pm

www.tasteofgettysburg.com • 717.334.8151

This epicurean adventure brings together caterers, bakeries, wineries, specialty shops and restaurants from around the county (and beyond) in a central location for a one of a kind experience. The event offers you the opportunity to network while experiencing the best samples culinary members have to offer.

Advanced ticket prices are \$25 for adults and \$15 for students (20 & under)

Name: _____

Address: _____

Phone: _____

Email: _____

_____ # of Tickets
for Adults at \$25.

_____ # of Tickets
for Students at \$15.
(with proper ID)

Check Enclosed made payable to:
Gettysburg Adams Chamber of Commerce

Please Invoice

All tickets are non-refundable!

Member Spotlight

Adams County Christian Academy

Founded in 1984, Adams County Christian Academy began as the vision of local families who wanted to provide their children with just the right mix of individualized learning and faith building. Since then, the school has grown into one of the largest Christian schools in Adams County with nearly 100 students enrolled in Pre-

Kindergarten through 12th grade. Our students, faculty, and staff come from Adams, Cumberland, Franklin, York, Frederick, and Carroll Counties, and they represent approximately 50 churches.

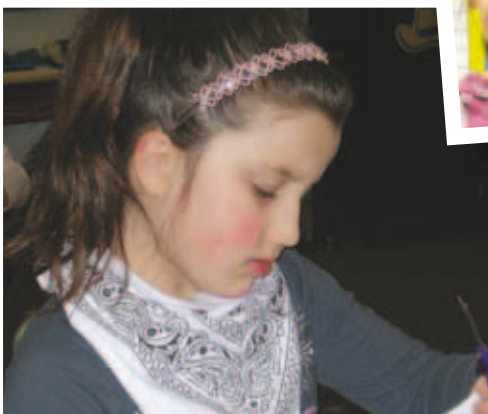
Adams County Christian Academy's mission is to offer a quality education with a Biblical world view and to instill in our students self-discipline, personal integrity, and good citizenship for productive lives. The fundamental principle we teach outside the classroom is the importance of serving our community. To that end, all of our students – no matter how young - use their talents and energy each year to help others. In the past two years alone, they have served:

- Tender Care Pregnancy Center
- Golden Living Center
- Adams Rescue Mission
- Memorial Baptist Church
- Veterans Recovering in Nearby Hospitals
- Transitions Healthcare, Gettysburg
- Gettysburg National Military Park
- Operation Community Care
- Battlefield Thrift Store
- Flood and Hurricane Victims

What sets Adams County Christian Academy apart from other schools in the area is the well balanced education our students receive. Our curriculum includes:

- Math
- Science
- Language Arts
- Foreign Languages
- Social Studies
- Computer Science
- Physical Education
- Sports
- Music
- Band
- Drama
- Weekly Chapel

Adams County Christian Academy is situated on a safe, 10- acre campus just north of Gettysburg. We invite you to make an appointment to visit us and learn why we are proud of our school!



Adams County Christian Academy

1865 Biglerville Road,
Gettysburg, PA 17325

www.adamscountychristian.org
717.334.9171

Like us on Facebook

Member Spotlight

Knovex, LLC

Knovex, LLC is proud to have a Gettysburg corporate address, but their innovative approach to training has allowed them to work with clients from Philadelphia, PA to Hong Kong. "Almost every employee development solution we offer is customized to our client," shares Director of Client Services, Joylyn Conklin. "We truly pride ourselves on using technology to personalize a training solution for each customer." These training solutions vary, from online learning courses and one on one executive coaching to traditional instructor led workshops. Knovex also offers what they call "ready to learn" tools—pre-developed courses and instructional manuals that their clients can purchase off the shelf.

A few favorite clients & projects:

- The Pennsylvania Department of Education Knovex is developing a video training series for a new web application.
- Setebaid Services, Inc.
This nonprofit organization provides an incredible camp experience for young people with diabetes. They came to Knovex to develop a custom eLearning course that could train their staff members on critical rules and regulations.
- Blizzard Entertainment (creator of World of Warcraft)
Knovex worked with a member of their training staff to select interactive leadership development tools that would appeal to their tech savvy employee base.

We have seen tremendous growth over our first three years, says Knovex Managing Principal Jessica Diehl. "We could not be more proud to be a part of the Gettysburg and Adams County communities. We love having our office here and look forward to growing our customer base in central Pennsylvania."



Director of Client Services Joylyn Conklin and Design Associate Woody Butler collaborating on a project.



122 Chambersburg Street • Gettysburg, PA 17325
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WEDNESDAY, MARCH 27
 at the Gettysburg Hotel
 from 5-7pm

Come and see all their new and exciting changes happening and enjoy samplings created by their new chef.

Enjoy tours of the facility and enter to win prizes and giveaways.



The February Mixer hosted by the Eisenhower Hotel & Conference Center was held after March's

Chamber Chat went to print, so photos from that mixer will be in April's edition.

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Foursome & Hole Sponsor	\$450*
Foursome	\$400*
Individual Golfer	\$110*

*Includes greens fee, cart, range balls, prizes and a NY Strip Steak dinner.

SCHEDULE


Registration	11:00am*
Tee Time	12:30pm (Shotgun start)
Dinner	Approximately 5:30pm
Awards	Following Dinner

*Lunch is available at golfer's expense.

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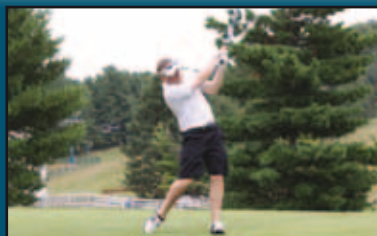
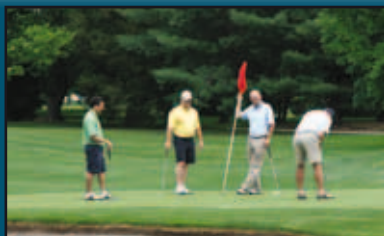
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Please register by May 30. No refunds! Return to: 18 Carlisle St., Ste. 203, Gettysburg, PA 17325



March 2013 Events

March 1

Membership Council Meeting, 8:30am,
Chamber office

March 4

Staff Meeting, 9:30am, Chamber office

March 5

Golf Team Meeting, 9am, Chamber office

March 7

County Connections Breakfast, 7:30am,
GVM Training Room in Old Tyco Building,
East Berlin

March 11

Staff Meeting, 9:30am, Chamber office

March 12

Executive Team Meeting, 7:30am,
Chamber office

Environmental Team Meeting, Noon,
Chamber office

March 13

Annual Career Fair, 11am, Gettysburg
College

March 15

Legislative Luncheon, 11:30am,
HACC-Gettysburg Campus

March 18

Staff Meeting, 9:30am, Chamber office

March 19

BEP DDE SSI Committee Meeting, 8am,
Chamber office

March 20

Marketing Council Meeting, 12:30pm,
Chamber office

March 21

Business and Industry Team Meeting,
Noon, Gettysburg Eddie's

Membership Mixer, 5-7pm,
Gettysburg Hotel

March 25

Staff Meeting, 9:30am, Chamber office

March 27

Career Fair Meeting, 1pm, Chamber office

March 28

BOD Meeting, 7:30am, Chamber office

Students from area school districts were in attendance at the February Breakfast. Pictured from left: Christine Stanley, New Oxford High School, Kirsten Ambrose and Jordan Dodson, Littlestown High School, Hank Anderson, New Oxford High School, Elana Keller and Lauren Egenreider, Bermudian Springs High School.





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